My Daily Productivity Plan

C= Contacted, B= Buyer, S= Seller, L= Loan Application Taken

C	CONTACT NAME	CALL	TEXT	EMAIL	KNOCK	B	S	L	NEXT ACTION STEP
	TOTAL								

PRODUCTIVITY - How productive was I today on a scale of 1-10? 1 2 3 4 5 6 7 8 9 10

What got me off track? _____

What went well today? _____

My Ideal Client: Loyal, Gracious, Qualified, Respectful, Has an Immediate Need